

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2023

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from      to

Commission file number: 000-30653



GALAXY GAMING

**Galaxy Gaming, Inc.**

(Exact name of small business issuer as specified in its charter)

Nevada

(State or other jurisdiction of incorporation or organization)

20-8143439

(IRS Employer Identification No.)

6480 Cameron Street Ste. 305 – Las Vegas, NV 89118

(Address of principal executive offices)

(702) 939-3254

(Issuer's telephone number)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol	Name of exchange on which registered
Common stock	GLXZ	OTCQB marketplace

Indicate by check mark whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the issuer was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the issuer has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
Emerging growth company	<input type="checkbox"/>		

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standard provided pursuant to Section 13(a) of the Exchange Act.

State the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 24,438,490 common shares as of May 3, 2023.

**GALAXY GAMING, INC.**  
**QUARTERLY REPORT ON FORM 10-Q FOR THE THREE MONTHS ENDED MARCH 31, 2023**  
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**PART I**

**ITEM 1. FINANCIAL STATEMENTS**

Our financial statements included in this Form 10-Q are as follows:

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**GALAXY GAMING, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(Unaudited)

ASSETS	March 31, 2023	December 31, 2022
<b>Current assets:</b>		
Cash and cash equivalents	\$ 16,386,461	\$ 18,237,513
Accounts receivable, net of allowance of \$226,588 and \$183,242, respectively	5,667,898	3,449,753
Income tax receivable	515,259	515,259
Prepaid expenses	1,125,816	1,402,824
Other current assets	574,979	588,838
<b>Total current assets</b>	<b>24,270,413</b>	<b>24,194,187</b>
<b>Property and equipment, net</b>	<b>134,274</b>	<b>143,438</b>
<b>Operating lease right-of-use assets</b>	<b>943,691</b>	<b>1,002,749</b>
<b>Assets deployed at client locations, net</b>	<b>1,331,706</b>	<b>1,399,708</b>
<b>Goodwill</b>	<b>1,091,000</b>	<b>1,091,000</b>
<b>Other intangible assets, net</b>	<b>13,710,632</b>	<b>13,906,111</b>
<b>Other assets</b>	<b>359,348</b>	<b>273,323</b>
<b>Total assets</b>	<b>\$ 41,841,064</b>	<b>\$ 42,010,516</b>
<b>LIABILITIES AND STOCKHOLDERS' DEFICIT</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 2,544,127	\$ 1,129,869
Accrued expenses	2,362,647	3,697,504
Revenue contract liability	346	16,667
Current portion of operating lease liabilities	250,569	248,317
Current portion of long-term debt	813,744	940,084
<b>Total current liabilities</b>	<b>5,971,433</b>	<b>6,032,441</b>
<b>Long-term operating lease liabilities</b>	<b>767,619</b>	<b>830,289</b>
<b>Long-term debt and liabilities, net</b>	<b>52,558,038</b>	<b>52,960,772</b>
<b>Deferred tax liabilities, net</b>	<b>57,107</b>	<b>72,401</b>
<b>Total liabilities</b>	<b>59,354,197</b>	<b>59,895,903</b>
<b>Commitments and Contingencies (See Note 7)</b>		
<b>Stockholders' deficit</b>		
Preferred stock, 10,000,000 shares authorized; \$0.001 par value; 0 shares issued and outstanding	—	—
Common stock, 65,000,000 shares authorized; \$0.001 par value; 24,438,490 and 24,411,098 shares issued and outstanding, respectively	24,439	24,411
Additional paid-in capital	17,820,291	17,575,396
Accumulated deficit	(35,205,846 )	(35,316,540 )
Accumulated other comprehensive loss	(152,017 )	(168,654 )
<b>Total stockholders' deficit</b>	<b>(17,513,133 )</b>	<b>(17,885,387 )</b>
<b>Total liabilities and stockholders' deficit</b>	<b>\$ 41,841,064</b>	<b>\$ 42,010,516</b>

The accompanying notes are an integral part of the condensed consolidated financial statements.

**GALAXY GAMING, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)**  
(Unaudited)

	<b>Three Months Ended</b>	
	<b>March 31, 2023</b>	<b>March 31, 2022</b>
<b>Revenue:</b>		
Licensing fees	\$ 7,422,534	\$ 5,918,599
<b>Total revenue</b>	<b>7,422,534</b>	<b>5,918,599</b>
<b>Costs and expenses:</b>		
Cost of ancillary products and assembled components	352,010	52,590
Selling, general and administrative	3,784,657	3,043,359
Research and development	206,760	199,070
Depreciation and amortization	576,342	724,462
Share-based compensation	244,923	310,002
<b>Total costs and expenses</b>	<b>5,164,692</b>	<b>4,329,483</b>
<b>Income from operations</b>	<b>2,257,842</b>	<b>1,589,116</b>
<b>Other income (expense):</b>		
Interest income	84,750	2,233
Interest expense	(2,203,635 )	(1,687,022 )
Foreign currency exchange loss	(22,688 )	(60,263 )
<b>Total other expense, net</b>	<b>(2,141,573 )</b>	<b>(1,745,052 )</b>
<b>Income (loss) before provision for income taxes</b>	<b>116,269</b>	<b>(155,936 )</b>
<b>(Provision) Benefit for income taxes</b>	<b>(5,575 )</b>	<b>141,974</b>
<b>Net income (loss)</b>	<b>110,694</b>	<b>(13,962 )</b>
Foreign currency translation adjustment	16,637	(41,949 )
<b>Comprehensive income (loss)</b>	<b>\$ 127,331</b>	<b>\$ (55,911 )</b>
<b>Net income (loss) per share:</b>		
<b>Basic</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Diluted</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Weighted-average shares outstanding:</b>		
<b>Basic</b>	<b>25,189,722</b>	<b>24,405,278</b>
<b>Diluted</b>	<b>25,437,374</b>	<b>24,405,278</b>

The accompanying notes are an integral part of the condensed consolidated financial statements.

**GALAXY GAMING, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' DEFICIT**  
(Unaudited)

	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Stockholders' Deficit
	Shares	Amount				
<b>Beginning balance, December 31, 2022</b>	24,411,098	\$ 24,411	\$ 17,575,396	\$ (35,316,540)	\$ (168,654)	\$ (17,885,387)
Net income	—	—	—	110,694	—	110,694
Foreign currency translation gain	—	—	—	—	16,637	16,637
Share-based compensation	27,392	28	244,895	—	—	244,923
<b>Balance, March 31, 2023</b>	<u>24,438,490</u>	<u>\$ 24,439</u>	<u>\$ 17,820,291</u>	<u>\$ (35,205,846)</u>	<u>\$ (152,017)</u>	<u>\$ (17,513,133)</u>

	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Stockholders' Deficit
	Shares	Amount				
<b>Beginning balance, December 31, 2021</b>	23,523,969	\$ 23,524	\$ 16,380,597	\$ (33,543,351)	\$ (147,193)	\$ (17,286,423)
Net loss	—	—	—	(13,962)	—	(13,962)
Foreign currency translation loss	—	—	—	—	(41,949)	(41,949)
Stock options exercised	219,999	220	195,236	—	—	195,456
Share-based compensation	18,965	19	309,983	—	—	310,002
<b>Balance, March 31, 2022</b>	<u>23,762,933</u>	<u>\$ 23,763</u>	<u>\$ 16,885,816</u>	<u>\$ (33,557,313)</u>	<u>\$ (189,142)</u>	<u>\$ (16,836,876)</u>

The accompanying notes are an integral part of the condensed consolidated financial statements.

**GALAXY GAMING, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	Three Months Ended	
	March 31, 2023	March 31, 2022
<b>Cash flows from operating activities:</b>		
Net income (loss)	\$ 110,694	\$ (13,962 )
<b>Adjustments to reconcile net income (loss) to net cash used in operating activities:</b>		
Depreciation and amortization	576,342	724,462
Amortization of right-of-use assets	59,058	57,182
Amortization of debt issuance costs and debt discount	377,261	369,741
Bad debt expense (recovery)	37,855	(15,831 )
Deferred income tax	(15,294 )	(168,681 )
Share-based compensation	244,923	310,002
<b>Changes in operating assets and liabilities:</b>		
Accounts receivable	(2,263,475 )	14,836
Income tax receivable	(20,869 )	793,522
Prepaid expenses and other current assets	290,566	34,989
Other assets	(86,025 )	27,870
Accounts payable	1,716,315	114,236
Accrued expenses	(1,603,191 )	(784,082 )
Revenue contract liability	(15,960 )	68,750
Operating lease liabilities	(60,418 )	(56,088 )
<b>Net cash (used in) provided by operating activities</b>	<b>(652,218 )</b>	<b>1,476,946</b>
<b>Cash flows from investing activities:</b>		
Investment in internally developed software	(283,049 )	(59,616 )
Acquisition of property and equipment	(6,908 )	(6,131 )
Acquisition of assemblies in process assets	(13,937 )	(110,710 )
<b>Net cash used in investing activities</b>	<b>(303,894 )</b>	<b>(176,457 )</b>
<b>Cash flows from financing activities:</b>		
Payments of debt issuance costs	(6,829 )	—
Proceeds from stock option exercises	—	195,456
Principal payments on long-term debt	(899,410 )	(315,936 )
<b>Net cash used in financing activities</b>	<b>(906,239 )</b>	<b>(120,480 )</b>
<b>Effect of exchange rate changes on cash</b>	<b>11,299</b>	<b>3,379</b>
<b>Net increase in cash and cash equivalents</b>	<b>(1,851,052 )</b>	<b>1,183,388</b>
<b>Cash and cash equivalents – beginning of period</b>	<b>18,237,513</b>	<b>16,058,714</b>
<b>Cash and cash equivalents – end of period</b>	<b>\$ 16,386,461</b>	<b>\$ 17,242,102</b>
<b>Supplemental cash flow information:</b>		
Cash paid for interest	\$ 1,823,227	\$ 1,358,531
Cash paid for income taxes	\$ 18,350	\$ —

The accompanying notes are an integral part of the condensed consolidated financial statements.

**GALAXY GAMING, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**NOTE 1. NATURE OF OPERATIONS**

Unless the context indicates otherwise, references to “Galaxy Gaming, Inc.,” “we,” “us,” “our,” or the “Company,” refer to Galaxy Gaming, Inc., a Nevada corporation (“Galaxy Gaming”).

We are an established global gaming company specializing in the design, development, acquisition, assembly, marketing and licensing of proprietary casino table games and associated technology, platforms and systems for the casino gaming industry. Casinos use our proprietary products and services to enhance their gaming operations and improve their profitability, productivity and security, as well as to offer popular cutting-edge gaming entertainment content and technology to their players. We market our products and services to online casinos worldwide, to land-based casino gaming companies in North America, the Caribbean, Central America, the United Kingdom, Europe and Africa, and to cruise ship companies. We license our products and services for use solely in legalized gaming markets. We also license our content and distribute content from other companies to iGaming operators in legalized gaming markets throughout the world.

**NOTE 2. SIGNIFICANT ACCOUNTING POLICIES**

**Basis of presentation.** The accompanying condensed financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America (“U.S. GAAP”) and the rules of the SEC. In the opinion of management, the accompanying unaudited interim condensed financial statements contain all necessary adjustments (including all those of a recurring nature and those necessary in order for the financial statements to be not misleading) and all disclosures to present fairly our financial position and the results of our operations and cash flows for the periods presented.

These unaudited interim condensed financial statements should be read in conjunction with the financial statements and the related notes as of and for the year ended December 31, 2022 included in our 2022 Form 10-K (“2022 10-K”).

The operating results for interim periods are not necessarily indicative of results that may be expected for any other interim period or for the full year.

**Use of estimates and assumptions.** We are required to make estimates, judgments and assumptions that we believe are reasonable based on our historical experience, contract terms, observance of known trends in our Company and the industry as a whole, and information available from other outside sources. Our estimates affect reported amounts for assets, liabilities, revenues, expenses and related disclosures. Actual results may differ from initial estimates.

**Consolidation.** The financial statements are presented on a consolidated basis and include the results of the Company and its wholly owned subsidiaries. All intercompany transactions and balances have been eliminated in consolidation.

**Reclassifications.** Certain accounts and financial statement captions in the prior period have been reclassified to conform to the current period financial statement presentations and had no effect on net income (loss).

**Cash and cash equivalents.** Our cash and cash equivalents consist of bank deposits. These deposits are in insured banking institutions, which are insured up to \$250,000 per account. To date, we have not experienced uninsured losses. In general, we invest amounts in excess of the insurance maximums in a money market fund that invests solely in US government and agency securities.

**Accounts receivable and allowance for doubtful accounts.** Accounts receivable are stated at face value less an allowance for doubtful accounts. Accounts receivable are non-interest bearing. The Company reviews the accounts receivable on a quarterly basis to determine if any receivables will potentially be uncollectible. The allowance for doubtful accounts is estimated based on specific customer reviews, historical collection trends and current economic and business conditions.

**Goodwill.** Goodwill (Note 4) is assessed for impairment at least annually or at other times during the year if events or circumstances indicate that it is more-likely-than-not that the fair value of a reporting asset is below the carrying amount. If found to be impaired, the carrying amount will be reduced, and an impairment loss will be recognized.



**Other intangible assets, net.** The following intangible assets have finite lives and are being amortized using the straight-line method over their estimated economic lives as follows:

Patents	4 - 20 years
Customer relationships	9 - 22 years
Trademarks	20 - 30 years
Intellectual property	12 years
Non-compete agreements	9 years
Software	3 years

Other intangible assets (Note 4) are analyzed for potential impairment at least annually or whenever events or changes in circumstances indicate the carrying value may not be recoverable and exceeds the fair value, which is the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the intangible assets. No impairment was recorded for the three months ended March 31, 2023.

Software relates primarily to assets where costs are capitalizable during the application development phase. External labor-related costs associated with product development are included in software.

**Fair value of financial instruments.** We estimate fair value for financial assets and liabilities in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 820, *Fair Value Measurement* ("ASC 820"). ASC 820 defines fair value, provides guidance for measuring fair value, requires certain disclosures and discusses valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow) and the cost approach (cost to replace the service capacity of an asset or replacement cost). ASC 820 utilizes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are not active.
- Level 3: Unobservable inputs that reflect the reporting entity's own assumptions.

The estimated fair values of cash equivalents, accounts receivable and accounts payable approximate their carrying amounts due to their short-term nature. The estimated fair value of our long-term debt approximates its carrying value based upon our expected borrowing rate for debt with similar remaining maturities and comparable risk. The Company currently has no financial instruments measured at estimated fair value on a recurring basis based on valuation reports provided by counterparties.

**Leases.** We account for lease components (such as rent payments) separately from non-lease components (such as common-area maintenance costs, real estate and sales taxes and insurance costs). Operating and finance leases with terms greater than 12 months are recorded on the condensed consolidated balance sheets as right-of-use assets with corresponding lease liabilities. Lease expense is recognized on a straight-line basis using the discount rate implicit in each lease or our incremental borrowing rate at lease commencement date (Note 5).

**Revenue recognition.** We account for our revenue in accordance with ASC Topic 606, *Revenue from Contracts with Customers*. (Note 3).

**Foreign currency translation.** The functional currency for our subsidiary Progressive Games Partners ("PGP") is the Euro. Gains and losses from settlement of transactions involving foreign currency amounts are included in other income or expense in the consolidated statements of operations. Gains and losses resulting from translating assets and liabilities from the functional currency to U.S. dollars are included in accumulated other comprehensive income or (loss) in the consolidated statements of changes in stockholders' deficit.

**Segment Information.** We define operating segments as components of our enterprise for which separate financial information is reviewed regularly by the chief operating decision-makers to evaluate performance and to make operating decisions. We currently have two operating segments (land-based gaming ("GG Core") and online gaming ("GG Digital")) which are aggregated into one reporting segment.

**Employment agreement amendment.** On June 15, 2022, the Company entered into amendment number 3 (the "Amendment") to the employment agreement, dated July 27, 2017 (and previously amended by amendments number 1 and number 2), between the Company and Todd P. Cravens, the Company's President and Chief Executive Officer. The Amendment (i) extends the term of the agreement from July 27, 2022, to July 26, 2024; (ii) provides for a potential equity incentive grant of stock for calendar year 2022 and calendar year 2023, with (x) a grant of 20,000 shares if the Company achieves 80% of its EBITDA Budget target (as defined by management and as adopted by the Board for the calendar year) for calendar year 2022, (y) a grant of 20,000 shares if the Company achieves 80% of its

EBITDA Budget target (as adopted by the Board for the calendar year) for calendar year 2023, and (z) an additional grant under the following performance goals for each of calendar year 2022 and 2023: a) 100% of EBITDA Target – 20,000 shares, b) 110% of EBITDA Target – 30,000 shares, and c) 115% of EBITDA Target – 40,000 shares; and (iii) increases Mr. Cravens' annual compensation to \$300,000 effective as of August 1, 2022.

All "shares" above will vest one year from the date of grant. Should Mr. Cravens leave the Company or be terminated with good cause prior the vesting date he will forfeit any and all rights to the shares. Pursuant to the Amendment, the Board maintains reasonable, good faith discretion to make adjustments to the Company's EBITDA performance relating to the Company's management incentive program, where appropriate in each year, to account for factors contributing positively and negatively to the Company's actual recorded EBITDA performance that could be considered (by the Board) unrelated to or not driven by the Company's performance.

In addition, should there be a circumstance that may trigger a change of control, as defined in the Company's 2014 Equity Incentive Plan (as amended, the "2014 Equity Plan"), in either the 2022 or 2023 calendar years, if not already granted, the 20,000 shares from each of the 2022 and 2023 CEO executive Incentive from the 80% EBITDA target, will be granted immediately. The Board retains discretion to be exercised reasonably and in good faith to accelerate the grant of remaining shares under the 2022 and 2023 equity incentives set forth in the Amendment.

The balance of the employment agreement, as previously amended, remains in full force and effect.

**Government subsidies.** On March 27, 2020, the U.S. government enacted the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), which among other things, provides employer payroll tax credits for qualified wages and options to defer payroll tax payments for a limited period. Based on our evaluation of the CARES Act, in certain circumstances, we qualify for certain employer payroll tax credits as well as the deferral of payroll tax payments in the future. The Company records government subsidies as offsets to the related operating expenses. During 2022, qualified payroll credits reduced general and administrative expenses by \$574,979 on our condensed consolidated statements of operations. The Company recorded the payroll tax credit as a receivable in other current assets on the consolidated balance sheets as of December 31, 2022 and March 31, 2023.

**Other significant accounting policies.** Our significant accounting policies are described in our 2022 10-K. There have been no material changes to those policies.

**Financial Instruments – Credit Losses.** In February 2020, the FASB issued ASU No. 2020-02, *Financial Instruments – Credit Losses (Topic 326)*. ASU 2020-02 provides updated guidance on how an entity should measure credit losses on financial instruments. We do not believe the adoption of this guidance will have a material impact on our condensed consolidated financial statements or related disclosures.

**Reference Rate Reform.** In March 2020, the FASB issued ASU No. 2020-04, *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting*. In January 2021, the FASB issued ASU 2021-01, *Reference Rate Reform (Topic 848): Scope*. The amendments were effective upon issuance and provide optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform if certain criteria are met. We have completed our evaluation of significant contracts. Contracts reviewed will be modified to apply a new reference rate, primarily the Secured

Overnight Financing Rate ("SOFR") where applicable. As a result, the guidance has not had, and is not expected to have, a material impact on our consolidated financial statements.

### NOTE 3. REVENUE RECOGNITION

**Revenue recognition.** We generate revenue primarily from the licensing of our intellectual property. We recognize revenue under recurring fee license contracts monthly as we satisfy our performance obligation, which consists of granting the customer the right to use our intellectual property. Amounts billed are determined based on flat rates or usage rates stipulated in the customer contract.

We also sell gaming systems with a perpetual right to use our intellectual property. Control transfers and we recognize revenue at a point in time when the gaming system is available for use by a customer, which is no earlier than the shipment of the products to the customer or an intermediary for the customer.

#### *Disaggregation of revenue*

The following table disaggregates our revenue by geographic location for the following listed periods. All of the royalty expense that is charged to a contra-revenue in our GG Digital operating segment has been allocated to the Europe, Middle East and Africa region in both periods presented. In prior filings, it was allocated to the Americas.

	<b>Three Months Ended March 31,</b>	
	<b>2023</b>	<b>2022</b>
The Americas	\$ 4,471,631	\$ 3,045,365
Europe, Middle East and Africa	2,950,903	2,873,234
Total revenue	<u>\$ 7,422,534</u>	<u>\$ 5,918,599</u>

**Contract liabilities.** Amounts billed and cash received in advance of performance obligations fulfilled are recorded as contract liabilities and recognized as revenue when performance obligations are fulfilled.

**Contract Assets.** The Company's contract assets consist solely of unbilled receivables which are recorded when the Company recognizes revenue in advance of billings. Unbilled receivables totaled \$1,105,851 and \$771,293 as of March 31, 2023 and December 31, 2022, respectively, and are included in the accounts receivable balance in the accompanying condensed consolidated balance sheets.

### NOTE 4. GOODWILL AND OTHER INTANGIBLE ASSETS

**Goodwill.** A goodwill balance of \$1,091,000 was created as a result of a transaction completed in October 2011 with Prime Table Games, LLC ("PTG").

**Other intangible assets, net.** Other intangible assets, net consisted of the following at:

	<b>March 31, 2023</b>	<b>December 31, 2022</b>
Patents	\$ 13,507,799	\$ 13,507,997
Customer relationships	14,040,856	14,040,856
Trademarks	2,880,967	2,880,967
Intellectual property	2,000,000	2,000,000
Non-compete agreements	660,000	660,000
Software	1,251,412	968,362
Other intangible assets, gross	34,341,034	34,058,182
Less: accumulated amortization	(20,630,402 )	(20,152,071 )
Other intangible assets, net	<u>\$ 13,710,632</u>	<u>\$ 13,906,111</u>

For the three months ended March 31, 2023 and 2022, amortization expense related to other intangible assets was \$478,331 and \$653,330, respectively.

### NOTE 5. LEASES

*Lessee*

We have operating leases for our corporate office, two satellite facilities in the state of Washington and for certain equipment. We account for lease components (such as rent payments) separately from the non-lease components (such as common-area maintenance costs, real estate and sales taxes and insurance costs). The discount rate represents the interest rate implicit in each lease or our incremental borrowing rate at lease commencement date.

As of March 31, 2023, no renewal option periods were included in any estimated minimum lease term as the options were not deemed reasonably certain to be exercised. Our leases have remaining lease terms ranging from 9 months to 48 months.

Supplemental balance sheet information related to leases is as follows:

	Amount	As of March 31, 2023 Classification
<b>Operating leases:</b>		
Operating lease right-of-use lease assets	\$ 943,691	
Operating lease current liabilities	\$ 250,569	Current portion of operating lease liabilities
Operating lease long-term liabilities	767,619	Long-term operating lease liabilities
<b>Total operating lease liabilities</b>	<b><u>\$ 1,018,188</u></b>	
<b>Weighted-average remaining lease term:</b>		
Operating leases	3.70	
<b>Weighted-average discount rate:</b>		
Operating leases	4.4 %	

The components of lease expense are as follows:

	Amount	Three Months Ended March 31, 2023 Classification
<b>Operating lease cost</b>	<b><u>\$ 72,071</u></b>	Selling, general and administrative expense

Supplemental cash flow information related to leases is as follows:

	Amount	Three Months Ended March 31, 2023 Classification
<b>Cash paid for amounts included in the measurement of lease liabilities:</b>		
Operating cash flows from operating leases	\$ 72,081	Net income
<b>Right-of-use assets obtained in exchange for lease liabilities:</b>		
Operating leases	<u>\$ —</u>	Supplemental cash flow information

As of March 31, 2023, future maturities of our operating lease liabilities are as follows:

	<b>Amount</b>
For the remaining nine months ending December 31, 2023	\$ 218,796
<b>Years ending December 31,</b>	
2024	\$ 288,892
2025	294,507
2026	302,011
2027	2,985
Total minimum lease payments	1,107,191
Less: imputed interest	(89,003)
Total operating lease liability	1,018,188
Less: current portion	(250,569)
Long-term portion	<u>\$ 767,619</u>

#### NOTE 6. LONG-TERM LIABILITIES

Long-term liabilities consisted of the following at:

	<b>March 31, 2023</b>	<b>December 31, 2022</b>
Fortress credit agreement	\$ 58,626,929	\$ 59,400,000
Insurance notes payable	213,744	340,084
Long-term debt and liabilities, gross	58,840,673	59,740,084
Less: Unamortized debt issuance costs	(5,468,891)	(5,839,228)
Long-term debt and liabilities, net of debt issuance costs	53,371,782	53,900,856
Less: Current portion of long-term debt	(813,744)	(940,084)
Long-term debt and liabilities, net	<u>\$ 52,558,038</u>	<u>\$ 52,960,772</u>

**Fortress Credit Agreement.** On November 15, 2021, the Company entered into a senior secured term loan agreement with Fortress Credit Corp. ("Fortress Credit Agreement") in the amount of \$60.0 million. The proceeds of the loan were used to (i) pay approximately \$39.5 million to Triangulum as full payment of the settlement amount due under the previously filed settlement agreement between Galaxy Gaming and Triangulum, as set forth above; (ii) repay approximately \$11.1 million due and owing to NSB under the MSPLP and under the Amended and Restated Credit Agreement, dated as of May 13, 2021, made between Galaxy Gaming and Zions Bancorporation, N.A. dba Nevada State Bank, a Nevada state banking corporation, and (iii) approximately \$4.1 million was used to pay fees and expenses. The remaining approximately \$5.3 million was added to the Company's cash on hand and used for corporate and operating purposes.

The Fortress Credit Agreement bears interest at a rate equal to, at the Company's option, either (a) LIBOR (or a successor rate, determined in accordance with the Fortress Credit Agreement) plus 7.75%, subject to a reduction to 7.50% upon the achievement of a net leverage target or (b) a base rate determined by reference to the greatest of (i) the federal funds rate plus 0.50%, (ii) the prime rate as determined by reference to The Wall Street Journal's "Prime Rate" and (iii) the one-month adjusted LIBOR rate plus 1.00%, plus 6.75%, subject to a reduction to 6.50% upon the achievement of a net leverage target. The Fortress Credit Agreement has a final maturity of November 13, 2026. The obligations under the Fortress Credit Agreement are guaranteed by the Company's subsidiaries and are secured by substantially all of the assets of the Company and its subsidiaries. The Fortress Credit agreement requires, among other things, principal payments of \$150,000 per quarter and includes an annual sweep of 50% of excess cash flow commencing in 2023 based on results for the prior fiscal year. The Fortress Credit Agreement contains affirmative and negative financial covenants (as defined in the Fortress Credit Agreement) and other restrictions customary for borrowings of this nature. The Company was required to maintain a Total Net Leverage Ratio of no more than 6.00x for the quarter ended March 31, 2023. As of March 31, 2023, the Company was in compliance with the covenants in the Fortress Credit Agreement.

In connection with entering into the Fortress Credit Agreement, the Company also issued warrants to purchase a total of up to 778,320 shares of the Company's common stock to certain affiliates of Fortress at a price per share of \$0.01 (the "Warrants"). The Warrants are exercisable at any time, subject to certain restrictions.

In response to ASU No. 2020-04, *Reference Rate Reform (Topic 848)*, on the earlier of (i) the date that all Available Tenors of the LIBOR rate have either permanently or indefinitely ceased to be provided by the LIBOR Rate's administrator ("IBA") and (ii) the Early Option Effective Date, if the then-current Benchmark is the LIBOR Rate, the Benchmark Replacement will replace LIBOR under the

Fortress Credit Agreement. The Benchmark Replacement is (a) the sum of: (i) Term SOFR and (ii) 0.11448% for an Available Tenor of one-month's duration, 0.26161% for an Available Tenor of three-months duration, and 0.42826% for an Available Tenor of six months duration, or (b) the sum of: (i) Daily Simple SOFR and (ii) the spread adjustment selected or recommended by the Relevant Governmental Body for the replacement of the tenor of USD LIBOR with a SOFR-based rate having approximately the same length as the interest payment period.

As of March 31, 2023, future maturities of our long-term liabilities are as follows:

	<b>Total</b>
<b>Years ended December 31,</b>	
2023	\$ 663,744
2024	600,000
2025	600,000
2026	56,976,929
Long-term liabilities, gross	<u>\$ 58,840,673</u>

#### NOTE 7. COMMITMENTS AND CONTINGENCIES

**Concentration of risk.** We are exposed to risks associated with clients who represent a significant portion of total revenues. For the three months ended March 31, 2023 and 2022, respectively, we had the following client concentrations:

		<b>Three Months Ended March 31, 2023 Revenue</b>	<b>Three Months Ended March 31, 2022 Revenue</b>	<b>Accounts Receivable March 31, 2023</b>	<b>Accounts Receivable December 31, 2022</b>
Client A	Europe	23.5 %	31.0 %	\$ 1,206,125	\$ —
Client B	North America	16.0 %	1.7 %	\$ 1,268,250	\$ 132,500
Client C	North America	6.5 %	8.5 %	\$ 862,303	\$ 138,338

**Legal proceedings.** In the ordinary course of conducting our business, we are, from time to time, involved in various legal proceedings, administrative proceedings, regulatory government investigations and other matters, including those in which we are a plaintiff or defendant, that are complex in nature and have outcomes that are difficult to predict. There are no current or threatened legal proceedings.

**Intellectual property agreements.** From time to time, the Company purchases intellectual property from third-parties and the Company, in turn, utilizes that intellectual property in certain games sold to clients. In these purchase agreements, the Company may agree to pay the seller of the intellectual property a fee, if and when, the Company receives revenue from games containing the intellectual property.

#### NOTE 8. INCOME TAXES

Our forecasted annual effective tax rate ("AETR") at March 31, 2023 was 4.8%, as compared to 6.66% at March 31, 2022. This decrease was primarily due to changes in foreign rate differential, adjustments in foreign derived intangible income and a change in valuation allowance as a result of changes in estimates of current-year ordinary income considered in determining the forecasted AETR.

For the three months ended March 31, 2023 and 2022, our effective tax rate ("ETR") was 4.8% and 143.35%, respectively. The decrease in the ETR for the three months ended March 31, 2023 is a result of favorable discrete items related to excess tax benefits from stock-based compensation in the prior quarter that were not present in the current quarter.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

*The following is a discussion and analysis of our financial condition, results of operations and liquidity and capital resources as of and for the three months ended March 31, 2023 and 2022. This discussion should be read together with our audited consolidated financial statements and related notes included in Item 8 Financial Statements and Supplementary Financial Information included in our 2021 10-K. Some of the information contained in this discussion includes forward-looking statements that involve risks and uncertainties; therefore our "Special Note Regarding Forward-Looking Statements" should be reviewed for a discussion of important factors that could cause actual results to differ materially from the results described in, or implied by, such forward-looking statements.*

### OVERVIEW

We develop, acquire, assemble and market technology and entertainment-based products and services for the gaming industry for placement on casino floors and on legal internet gaming sites. Our products and services primarily relate to licensed casino operators' table games activities and focus on either increasing their profitability and productivity or expanding their gaming entertainment offerings in the form of proprietary table games, electronically enhanced table game platforms, fully-automated electronic tables and other ancillary equipment. In addition, we license intellectual property to legal internet gaming operators. Our products and services are offered in highly regulated markets throughout the world. Our products are assembled at our headquarters in Las Vegas, Nevada, as well as outsourced for certain sub-assemblies in the United States.

**Results of operations for the three months ended March 31, 2023 and 2022.** For the three months ended March 31, 2023, we generated revenues of \$7,422,534 compared to \$5,918,599 for the comparable prior-year period, representing an increase of \$1,503,935, or 25.4%. Net revenues in our GG Core operating segment increased 35.2% from \$3,825,989 to \$5,171,880. This increase was attributable primarily to shipment of perpetual right to use gaming systems to a single customer. Net revenues in our GG Digital operating segment increased 7.6% from \$2,092,610 to \$2,250,654. Our online gaming revenues increased due to our online customers' growth in their traditional markets and their entry into new markets.

Selling, general and administrative expenses for the three months ended March 31, 2023 were \$3,784,657 compared to \$3,043,359 for the comparable prior-year period, representing an increase of \$741,298, or 24.4%. This increase was due to higher cost of ancillary products and assembled components, internal labor and related expenses (base salary, commissions, payroll-related taxes, bonus accrual and travel), increased information technology expenses, and increased trade show expenses.

Research and development expenses for the three months ended March 31, 2023 were \$206,760, compared to \$199,070 for the comparable prior-year period, representing an increase of \$7,690, or 3.9%.

Share-based compensation expenses for the three months ended March 31, 2023 were \$244,923, as compared to \$310,002 for the comparable prior-year period, representing a decrease of \$65,079, or 20.6%. The decrease was due primarily to a change in the level and the composition of fees paid to members of our Board of Directors in 2023 and lower share-based compensation for officers and consultants.

As a result of the changes described above, income from operations increased \$668,726 or FALSE to \$2,257,842 for the three months ended March 31, 2023, compared to income from operations of \$1,589,116 for the comparable prior-year period.

Total interest expense increased \$516,613, or 30.6%, to \$(2,203,635) for the three months ended March 31, 2023, compared to \$(1,687,022) for the comparable prior-year period. The increase was attributable to higher rates of interest on the current borrowings.

Income tax expense was \$(5,575) for the three months ended March 31, 2023, compared to income tax benefit of \$141,974 for the comparable prior-year period. The decrease in benefit is primarily the result of increased favorable discrete items related to excess tax benefits from stock-based compensation in the prior period that did not occur in the current period.

**Adjusted EBITDA.** Adjusted EBITDA includes adjustments to net income to exclude interest, income taxes, depreciation, amortization, share-based compensation, foreign currency exchange loss (gain) and severance and other expenses related to litigation. Adjusted EBITDA is not a measure of performance defined in accordance with U.S. GAAP. However, Adjusted EBITDA is used by management to evaluate our operating performance. Management believes that disclosure of the Adjusted EBITDA metric offers investors, regulators and other stakeholders a view of our operations in the same manner management evaluates our performance. When combined with U.S. GAAP results, management believes Adjusted EBITDA provides a comprehensive understanding of our financial results. Adjusted EBITDA should not be considered as an alternative to net income or to net cash provided by operating activities as a measure of operating results or of liquidity. It may not be comparable to similarly titled measures used by other companies, and it excludes financial information that some may consider important in evaluating our performance. A reconciliation of U.S. GAAP net income to Adjusted EBITDA is as follows:

<b>Adjusted EBITDA Reconciliation:</b>	<b>Quarter ended March 31,</b>	
	<b>2023</b>	<b>2022</b>
Net income (loss)	\$ 110,694	\$ (13,962)
Interest expense	2,203,635	1,687,022
Interest income	(84,750)	(2,233)
Depreciation and amortization	576,342	724,462
Share-based compensation	244,923	310,002
Foreign currency exchange loss (gain)	22,688	60,263
Provision (benefit) for income taxes	5,575	(141,974)
Severance expense	—	21,727
Special project expense (benefit) - Triangulum	—	(86,959)
Special project expense - Other	5,321	115,083
Adjusted EBITDA	<u>\$ 3,084,428</u>	<u>\$ 2,673,431</u>

**Liquidity and capital resources.** We have generally been able to fund our continuing operations, our investments, and the interest expense and principal amortization under our existing borrowings through cash flow from operations. We may require additional capital to undertake acquisitions or to repay in full our indebtedness. Our ability to access capital for these activities will depend on conditions in the capital markets and investors' perceptions of our business prospects and such conditions and perceptions may not always favor us.

As of March 31, 2023, we had total current assets of \$24,270,413 and total assets of \$41,841,064. This compares to \$24,194,187 and \$42,010,516, respectively, as of December 31, 2022. The increase in total current assets at March 31, 2023 was due primarily to payments of accrued royalties and debt principal payments in the 2023 period. The decrease in total assets was primarily due to the decrease in current assets and amortization of other intangibles.

Our total current liabilities as of March 31, 2023 decreased to \$5,971,433 from \$6,032,441 as of December 31, 2022, primarily due to the payment of accrued royalties, accrued bonuses, and payments against D&O insurance liabilities.

Based on our current forecast of operations, we believe we will have sufficient liquidity to fund our operations for at least the next 12 months and to meet the obligations under our financing arrangements as they come due.

We continue to file applications for new or enhanced licenses in several jurisdictions, which may result in significant future legal and regulatory expenses. A significant increase in such expenses may require us to postpone growth initiatives or investments in personnel, inventory and research and development of our products. It is our intention to continue such initiatives and investments. However, to the extent we are not able to achieve our growth objectives or raise additional capital, we will need to evaluate the reduction of operating expenses.

Our operating activities used cash of \$(652,218) for the three months ended March 31, 2023, compared to \$1,476,946 provided for the comparable prior period. The negative operating cash flow was primarily due to an increase in receivables, a decrease in payables, and higher interest expense.

Investing activities used cash of \$(303,894) for the three months ended March 31, 2023, compared to cash used of \$(176,457) for the comparable prior period. This increase in cash used was primarily due to the investment in internally developed software in the 2023 period, partially offset by a decrease in the acquisition of assemblies in process.

Cash used in financing activities during the three months ended March 31, 2023 was \$(906,239). This compares to \$(120,480) cash used by financing activities for the comparable prior period. The decrease was due to higher principal payments on our borrowings in the 2023 period.

**Critical accounting policies.** Our significant accounting policies are described in our 2022 10-K. There have been no material changes to those policies.



**Off-balance sheet arrangements.** As of March 31, 2023, there were no off-balance sheet arrangements.

**Recently issued accounting pronouncements.** We do not expect the adoption of recently issued accounting pronouncements to have a significant impact on our results of operations, financial position or cash flow.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

A smaller reporting company is not required to provide the information required by this Item.

### ITEM 4. CONTROLS AND PROCEDURES

#### *Disclosure controls and procedures*

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act are recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed submitted under the Exchange Act is accumulated and communicated to management including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

We carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this Quarterly Report. This evaluation was carried out under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of March 31, 2023, our disclosure controls and procedures were effective.

No change in our internal control over financial reporting occurred during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### *Limitations on the effectiveness of internal controls*

Our management does not expect that our disclosure controls and procedures or our internal control over financial reporting will necessarily prevent all fraud and material error. Our disclosure controls and procedures are designed to provide reasonable assurance of achieving our objectives, and our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective at that reasonable assurance level. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the internal control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate.

## PART II – OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

We have been named in and have brought lawsuits in the normal course of business. See Note 7 above and Note 10 to our audited financial statements included in Item 8 “Financial Statements and Supplementary Financial Information” in our 2022 10-K.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On March 16, 2023, 20,000 restricted shares of our common stock valued at \$50,000 were issued to Todd Cravens, President and Chief Executive Officer. These shares vest one year from issuance date. These securities were issued pursuant to Section 4(a)(2) of the Securities Act of 1933, as amended, (the “Securities Act”) and rules and regulations promulgated thereunder.

On March 31, 2023, 27,392 restricted shares of our common stock valued at \$70,124 were issued to members of our Board of Directors in partial consideration for their service in Q1 2023. These shares were fully vested upon issuance. These securities were issued pursuant to the Securities Act and rules and regulations promulgated thereunder.

Our reliance upon Section 4(a)(2) of the Securities Act in granting the aforementioned options to purchase shares of our common stock was based in part upon the following factors: (a) each of the issuances of the securities was in connection with an isolated private transaction which did not involve any public offering; (b) there were a limited number of offerees; (c) there were no subsequent or contemporaneous public offerings of the securities by us; and (d) the negotiations for the issuance of the securities took place directly between the offeree and us.

ITEM 6. EXHIBITS

Exhibit Number	Description	Form	File No.	Exhibit	Filing Date	Filed Herewith
10.1	<a href="#">Amended and Restated Credit Agreement dated March 29, 2021 with Zions Bancorporation, N.A. dba Nevada State Bank</a>	8-K	000-30653	10.1	March 31, 2021	
10.2	<a href="#">Forbearance to Amended and Restated Credit Agreement dated March 29, 2021 with Zions Bancorporation, N.A. dba Nevada State Bank</a>	8-K	000-30653	10.1	May 17, 2021	
10.3	<a href="#">Settlement Agreement with former Chairman and Chief Executive Officer, Robert Saucier and Triangulum Partners LLC dated October 7, 2021</a>	8-K	000-30653	10.1	October 8, 2021	
10.4	<a href="#">Credit Agreement dated November 15, 2021, with Fortress Credit Corp.</a>	8-K	000-30653	10.1	November 17, 2021	
10.5	<a href="#">Consent and Waiver to Term Loan Credit Agreement, dated November 15, 2021, by among Galaxy Gaming, Inc., a Nevada corporation, the lenders from time to time party and Fortress Credit Corp., as administrative agent and Collateral agent</a>	8-K	000-30653	10.1	March 22, 2022	
10.6	<a href="#">Cooperation Agreement, dated April 20, 2022, by and between the Company and Tice Brown</a>	8-K	000-30653	10.1	April 25, 2022	
10.7	<a href="#">Amendment #3 to the Employment Agreement between the Company and Todd Cravens</a>	8-K	000-30653	10.1	June 21, 2022	
10.8	<a href="#">Board of Directors Service Agreement with Meredith Brill, Director</a>	8-K	000-30653	10.1	July 15, 2022	
10.9	<a href="#">First Amendment to Board of Directors Service Agreement with Meredith Brill, Director</a>	8-K	000-30653	10.1	July 26, 2022	
10.10	<a href="#">Changes to Board Compensation</a>	8-K	000-30653	10.1	January 27, 2023	
10.11	<a href="#">Press Release Announcing the Date of Virtual Annual Meeting of Stockholders to be Held on June 14, 2023</a>	8-K	000-30653	99.1	March 20, 2023	
10.12	<a href="#">Press Release Announcing the Date of Virtual Annual Meeting of Stockholders to be Held on June 14, 2023</a>	8-K/A	000-30653	99.1	March 22, 2023	
31.1	<a href="#">Certification of Chief Executive Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>					X
31.2	<a href="#">Certification of Chief Financial Officer pursuant to Securities Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>					X
32.1	<a href="#">Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>					X

101.INS Inline XBRL Instance Document – the instance does not appear in the Interactive Data File because XBRL tags are embedded within the Inline XBRL document

101.SCH Inline XBRL Taxonomy Extension Schema Document

101.CAL Inline XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF Inline XBRL Taxonomy Extension Definition Linkbase Document

101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document

101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Galaxy Gaming, Inc.**

Date: May 15, 2023

By: /s/ TODD P. CRAVENS  
Todd P. Cravens  
President and Chief Executive Officer  
(Principal Executive Officer)

**Galaxy Gaming, Inc.**

Date: May 15, 2023

By: /s/ HARRY C. HAGERTY  
Harry C. Hagerty  
Chief Financial Officer  
(Principal Accounting Officer)



## CERTIFICATIONS

I, Todd P. Cravens, certify that;

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended March 31, 2023, of Galaxy Gaming, Inc. (the “registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant’s internal control over financial reporting that occurred during the registrant’s most recent fiscal quarter (the registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant’s internal control over financial reporting; and
5. The registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant’s auditors and the audit committee of the registrant’s board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant’s ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant’s internal control over financial reporting.

Date: May 15, 2023

/s/ TODD P. CRAVENS

By: Todd P. Cravens

Title: Chief Executive Officer

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## CERTIFICATIONS

I, Harry C. Hagerty, certify that;

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended March 31, 2023, of Galaxy Gaming, Inc. (the “registrant”);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant’s internal control over financial reporting that occurred during the registrant’s most recent fiscal quarter (the registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant’s internal control over financial reporting; and
5. The registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant’s auditors and the audit committee of the registrant’s board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant’s ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant’s internal control over financial reporting.

Date: May 15, 2023

/s/ HARRY C. HAGERTY

By: Harry C. Hagerty

Title: Chief Financial Officer

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**CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND  
CHIEF FINANCIAL OFFICER  
PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly Report of Galaxy Gaming, Inc. (the "Company") on Form 10-Q for the quarter ended March 31, 2023 filed with the Securities and Exchange Commission (the "Report"), I, Todd P. Cravens, Chief Executive Officer of the Company, and I, Harry C. Hagerty, Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the consolidated financial condition of the Company as of the dates presented and the consolidated result of operations of the Company for the periods presented.

By: /s/ TODD P. CRAVENS  
Name: Todd P. Cravens  
Title: Principal Executive Officer and Director  
Date: May 15, 2023

By: /s/ HARRY C. HAGERTY  
Name: Harry C. Hagerty  
Title: Principal Financial Officer and Director  
Date: May 15, 2023

This certification has been furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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